

**CONSOLIDATED FINANCIAL STATEMENTS**

**ONWARD TOGETHER AND  
ONWARD TOGETHER FOUNDATION**

**FOR THE YEAR ENDED MARCH 31, 2023**

# ONWARD TOGETHER AND ONWARD TOGETHER FOUNDATION

## CONTENTS

|  | <b>PAGE NO.</b> |
|--|-----------------|
| INDEPENDENT AUDITOR'S REPORT   | 2 - 3           |
| EXHIBIT A - Consolidated Statement of Financial Position, as of<br>March 31, 2023                                | 4               |
| EXHIBIT B - Consolidated Statement of Activities and Changes in Net<br>Assets, for the Year Ended March 31, 2023 | 5               |
| EXHIBIT C - Consolidated Statement of Functional Expenses, for the<br>Year Ended March 31, 2023                  | 6               |
| EXHIBIT D - Consolidated Statement of Cash Flows, for the Year<br>Ended March 31, 2023                           | 7               |
| NOTES TO CONSOLIDATED FINANCIAL STATEMENTS   | 8 - 13          |
| SUPPLEMENTAL INFORMATION   |                 |
| SCHEDULE 1 - Consolidating Schedule of Financial Position, as of<br>March 31, 2023                               | 14              |
| SCHEDULE 2 - Consolidating Schedule of Activities, for the Year Ended<br>March 31, 2023                          | 15              |
| SCHEDULE 3 - Consolidating Schedule of Changes in Net Assets, for<br>the Year Ended March 31, 2023               | 16              |



**CPAs & ADVISORS**

## **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors  
Onward Together and Onward Together Foundation  
New York, New York

### **Opinion**

We have audited the accompanying consolidated financial statements of Onward Together and Onward Together Foundation, (collectively, the Organizations), which comprise the consolidated statement of financial position as of March 31, 2023, and the related consolidated statements of activities and changes in net assets, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Organizations as of March 31, 2023, and the consolidated changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Organizations and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibilities of Management for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organizations' ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

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## **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organizations' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organizations' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

### **Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The Consolidating Schedule of Financial Position on page 14, the Consolidating Schedule of Activities on page 15, and the Consolidating Schedule of Changes in Net Assets on page 16 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.



January 16, 2024

## ONWARD TOGETHER AND ONWARD TOGETHER FOUNDATION

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
**AS OF MARCH 31, 2023**

**ASSETS**

**CURRENT ASSETS**

|                                      |                  |
|--------------------------------------|------------------|
| Cash and cash equivalents            | \$ 860,930       |
| Investments                          | 1,693,430        |
| Accounts receivable                  | 19,922           |
| Pledges and contributions receivable | 177,046          |
| Inventory                            | 11,081           |
| Prepaid expenses                     | <u>1,090</u>     |
| Total current assets                 | <u>2,763,499</u> |

**INTANGIBLE ASSETS**

|                                |                 |
|--------------------------------|-----------------|
| Domain names                   | 25,215          |
| Trademark                      | 10,000          |
| Website                        | <u>25,000</u>   |
|                                | 60,215          |
| Less: Accumulated amortization | <u>(21,944)</u> |
| Net intangible assets          | <u>38,271</u>   |

**OTHER ASSETS**

|   |                |
|---|----------------|
| Other assets  | 3,081          |
| Pledge and contributions receivable, net of current portion | <u>100,000</u> |
| Total other assets  | <u>103,081</u> |

**TOTAL ASSETS** \$ 2,904,851

**LIABILITIES AND NET ASSETS**

**LIABILITIES**

|  |               |
|--|---------------|
| Accounts payable and accrued liabilities | \$ 55,501     |
| Taxes payable                            | <u>2,434</u>  |
| Total liabilities                        | <u>57,935</u> |

**NET ASSETS**

|                            |                  |
|----------------------------|------------------|
| Without donor restrictions | 2,646,916        |
| With donor restrictions    | <u>200,000</u>   |
| Total net assets           | <u>2,846,916</u> |

**TOTAL LIABILITIES AND NET ASSETS** \$ 2,904,851

**ONWARD TOGETHER AND ONWARD TOGETHER FOUNDATION**  
**CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS**  
**FOR THE YEAR ENDED MARCH 31, 2023**

|  | <u>Without<br/>Donor<br/>Restrictions</u> | <u>With Donor<br/>Restrictions</u> | <u>Total</u>               |
|--|---|------------------------------------|----------------------------|
| <b>SUPPORT AND REVENUE</b>                                   |   |                                    |                            |
| Grants and contributions                                     | \$ 1,433,068                              | \$ 575,000                         | \$ 2,008,068               |
| List rental and royalties                                    | 249,914                                   | -                                  | 249,914                    |
| Merchandise sales, net of cost of goods sold of<br>\$338,500 | 188,417                                   | -                                  | 188,417                    |
| Net assets released from donor restrictions                  | <u>375,000</u>                            | <u>(375,000)</u>                   | <u>-</u>                   |
| Total support and revenue                                    | <u>2,246,399</u>                          | <u>200,000</u>                     | <u>2,446,399</u>           |
| <b>EXPENSES</b>  |   |                                    |                            |
| Program Services   | <u>950,665</u>                            | <u>-</u>                           | <u>950,665</u>             |
| Supporting Services:   |   |                                    |                            |
| Management and General                                       | 352,022                                   | -                                  | 352,022                    |
| Fundraising  | <u>801,303</u>                            | <u>-</u>                           | <u>801,303</u>             |
| Total supporting services                                    | <u>1,153,325</u>                          | <u>-</u>                           | <u>1,153,325</u>           |
| Total expenses   | <u>2,103,990</u>                          | <u>-</u>                           | <u>2,103,990</u>           |
| Changes in net assets before other item                      | 142,409                                   | 200,000                            | 342,409                    |
| <b>OTHER ITEM</b>  |   |                                    |                            |
| Investment return, net                                       | <u>(106,116)</u>                          | <u>-</u>                           | <u>(106,116)</u>           |
| Changes in net assets  | 36,293                                    | 200,000                            | 236,293                    |
| Net assets at beginning of year                              | <u>2,610,623</u>                          | <u>-</u>                           | <u>2,610,623</u>           |
| <b>NET ASSETS AT END OF YEAR</b>                             | <b><u>\$ 2,646,916</u></b>                | <b><u>\$ 200,000</u></b>           | <b><u>\$ 2,846,916</u></b> |

## ONWARD TOGETHER AND ONWARD TOGETHER FOUNDATION

**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED MARCH 31, 2023**

|                              | <u>Supporting Services</u>  |                                   |                    | <u>Total<br/>Supporting<br/>Services</u> | <u>Total<br/>Expenses</u> |
|------------------------------|-----------------------------|-----------------------------------|--------------------|--|---------------------------|
|                              | <u>Program<br/>Services</u> | <u>Management<br/>and General</u> | <u>Fundraising</u> |  |                           |
| Consulting                   | \$ 267,593                  | \$ 63,000                         | \$ 258,192         | \$ 321,192                               | \$ 588,785                |
| Personnel                    | 222,090                     | 54,141                            | 238,873            | 293,014                                  | 515,104                   |
| Digital                      | 417                         | -                                 | 434,605            | 434,605                                  | 435,022                   |
| Grants and contributions     | 430,000                     | -                                 | -                  | -  | 430,000                   |
| Professional services        | -                           | 196,704                           | 10,336             | 207,040                                  | 207,040                   |
| Bank and credit card charges | 5,252                       | 14,492                            | 44,120             | 58,612                                   | 63,864                    |
| List rental expense          | -                           | -                                 | 58,564             | 58,564                                   | 58,564                    |
| Direct mail                  | -                           | -                                 | 51,450             | 51,450                                   | 51,450                    |
| Meetings                     | 20,963                      | 1,285                             | 23,225             | 24,510                                   | 45,473                    |
| Office expenses              | 336                         | 19,016                            | 2,367              | 21,383                                   | 21,719                    |
| Other taxes and fees         | -                           | -                                 | 17,821             | 17,821                                   | 17,821                    |
| Amortization                 | 4,014                       | -                                 | -                  | -  | 4,014                     |
| Rent                         | -                           | 3,384                             | -                  | 3,384                                    | 3,384                     |
| Taxes                        | -                           | -                                 | 250                | 250                                      | 250                       |
| Subtotal                     | 950,665                     | 352,022                           | 1,139,803          | 1,491,825                                | 2,442,490                 |
| Less: Cost of goods sold     | -                           | -                                 | (338,500)          | (338,500)                                | (338,500)                 |
| <b>TOTAL</b>                 | <b>\$ 950,665</b>           | <b>\$ 352,022</b>                 | <b>\$ 801,303</b>  | <b>\$1,153,325</b>                       | <b>\$2,103,990</b>        |

## ONWARD TOGETHER AND ONWARD TOGETHER FOUNDATION

**CONSOLIDATED STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED MARCH 31, 2023**

**CASH FLOWS FROM OPERATING ACTIVITIES**

|   |                 |
|---|-----------------|
| Change in net assets  | \$ 236,293      |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: |                 |
| Amortization  | 4,014           |
| Unrealized loss   | 136,522         |
| Realized loss   | 12,030          |
| Decrease (increase) in:   |                 |
| Accounts receivable   | 33,540          |
| Pledges and contributions receivable  | (220,326)       |
| Inventory   | 3,770           |
| Prepaid expenses  | 23,516          |
| Other assets  | (1,207)         |
| Decrease in:  |                 |
| Accounts payable and accrued liabilities  | (78,304)        |
| Taxes payable   | <u>(46,398)</u> |
| Net cash provided by operating activities   | <u>103,450</u>  |

**CASH FLOWS FROM INVESTING ACTIVITIES**

|   |                                 |
|---|---------------------------------|
| Purchase of investments                         | (73,683)                        |
| Proceeds from sales of investments              | <u>151,371</u>                  |
| Net cash provided by investing activities       | <u>77,688</u>                   |
| Net increase in cash and cash equivalents       | 181,138                         |
| Cash and cash equivalents at beginning of year  | <u>679,792</u>                  |
| <b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b> | <b><u><u>\$ 860,930</u></u></b> |



## ONWARD TOGETHER AND ONWARD TOGETHER FOUNDATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2023

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

##### Organizations -

Onward Together is a non-profit organization incorporated on April 24, 2017, in the District of Columbia. By encouraging people to organize, get involved, and run for office, Onward Together will advance progressive values and work to build a brighter future for generations to come.

Onward Together Foundation (the Foundation) is a 501(c)(3) non-profit organization which was incorporated on June 3, 2019 in the District of Columbia. The Foundation's mission is to make grants to support organizations working to protect voting rights and the resilience of our democracy.

##### Principles of consolidation -

The accounts of Onward Together have been consolidated with the Foundation pursuant to the criterion established by FASB ASC 958-810, *Not-for-Profit Entities Consolidation*. Under FASB ASC 958-810, consolidation is required if a separate not-for-profit organization has control (i.e., ability to appoint majority) and economic interest in that other organization. All significant inter-company accounts and transactions have been eliminated in consolidation.

##### Basis of presentation -

The accompanying consolidated financial statements are presented on the accrual basis of accounting, and in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. As such, net assets are reported within two net asset classifications: without donor restrictions and with donor restrictions.

Descriptions of the two net asset categories are as follows:

- **Net Assets without Donor Restrictions** - Net assets available for use in general operations and not subject to donor restrictions are recorded as "net assets without donor restrictions". Assets restricted solely through the actions of the Board are referred to as Board Designated and are also reported as net assets without donor restrictions.
- **Net Assets with Donor Restrictions** - Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in "net assets with donor restrictions", depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Consolidated Statement of Activities and Changes in Net Assets as net assets released from donor restrictions. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue without donor restrictions when the assets are placed in service.

##### Cash and cash equivalents -

The Organizations consider all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents.

**ONWARD TOGETHER AND ONWARD TOGETHER FOUNDATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
MARCH 31, 2023**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION  
(Continued)**

Cash and cash equivalents (continued) -

Bank deposit accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to a limit of \$250,000. At times during the year, the Organizations maintain cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

Investments -

Investments are recorded at their readily determinable fair value. Interest, dividends, and realized and unrealized gains and losses are included in investment return, which is presented net of investment expenses paid to external investment advisors, in the accompanying Consolidated Statement of Activities and Changes in Net Assets.

Accounts receivable and pledges and contributions receivable -

Accounts receivable primarily consists of amounts due within one year related to list rental and royalties. Accounts receivable are recorded at their net realizable value, which approximates fair value. Management considers all amounts to be fully collectable within one year. Accordingly, an allowance for doubtful accounts has not been established.

Pledges and contributions receivable include unconditional promises to give that are expected to be collected in future years. Pledges and contributions receivable are recorded at their fair value, which is measured as the present value of the future cash flows. If any, an applicable discount on long-term pledges and contributions receivable is computed using the risk-adjusted interest rates applicable to the years in which the promises to give were received. Amortization of any discount would be included in contributions. As of March 31, 2023, the Organizations recorded no discounts on long-term pledges.

Income taxes -

Onward Together is exempt from Federal income taxes under Section 501(c)(4) of the Internal Revenue Code, is taxable if it has unrelated business taxable income under IRS Code Section 512(a)(1), and is taxable if it has political organization taxable income from political expenditures, as described under IRS Code Section 527(f)(1).

For the year ended March 31, 2023, Onward Together had no taxable income related to political expenditures; the income taxes payable of \$250 consists of the D.C. minimum under its filing requirements.

The Foundation is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying consolidated financial statements pertaining specifically to the Foundation. The Foundation is not a private foundation.

Uncertain tax positions -

For the year ended March 31, 2023, the Organizations have documented their consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes and have determined that no material uncertain tax positions qualify for either recognition or disclosure in the consolidated financial statements.

# ONWARD TOGETHER AND ONWARD TOGETHER FOUNDATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2023

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

#### Intangible assets -

Intangible assets in excess of \$2,500 are capitalized and stated at cost. Intangible assets are amortized on a straight-line basis over the estimated useful lives of the related assets, generally 3-5 years. Amortization expense for the year ended March 31, 2023 totaled \$4,014.

#### Support and revenue -

The Organizations receive grants and contributions, including unconditional promises to give, from many sources. Grants and contributions are recognized in the appropriate category of net assets in the period received. The Organizations perform an analysis of the individual grant or contribution to determine if the revenue streams follow the contribution rules or if they should be recorded as an exchange transaction, depending upon whether the transaction is deemed reciprocal or nonreciprocal under ASU 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made*.

For grants and contributions qualifying under the contribution rules, revenue is recognized upon notification of the award and satisfaction of all conditions, if applicable. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Grants and contributions qualifying as contributions that are unconditional and have donor restrictions are recognized as "without donor restrictions" only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions; such funds in excess of expenses incurred are shown as net assets with donor restrictions in the accompanying consolidated financial statements.

Grants and contributions qualifying as conditional contributions contain a right of return and a barrier. Amounts received in advance of the satisfaction of conditions are recorded as refundable advances. The Organizations did not have any unrecognized conditional awards as of March 31, 2023.

Revenue classified as exchange transactions follows ASU 2014-09, *Revenue from Contracts With Customers*, and is recorded as revenue when performance obligations are met. The Organizations have elected to opt out of all (or certain) disclosures not required for nonpublic entities.

Merchandise sales, list rental and royalties are recognized at the time of the applicable product being provided by the Organizations to a third party. The transaction price is determined based on the sales price or amount agreed in the applicable agreement between the parties, as applicable.

Amounts received in advance of satisfying performance obligations are recorded as deferred revenue. Beginning balance disclosures are required under ASC Topic 606 for contract assets and contract liabilities related to these revenue streams. The beginning balance of accounts receivable totaled \$56,504 as of April 1, 2022. The Organizations had no deferred revenue as of April 1, 2022.

#### Use of estimates -

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

**ONWARD TOGETHER AND ONWARD TOGETHER FOUNDATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
MARCH 31, 2023**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION  
(Continued)**

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Consolidated Statement of Activities and Changes in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses directly attributed to a specific functional area of the Organizations are reported as direct expenses to the programmatic area and those expenses that benefit more than one function are allocated on a basis of estimated time and effort or other reasonable basis.

Risks and uncertainties -

The Organizations invest in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the accompanying consolidated financial statements.

Fair value measurement -

The Organizations adopted the provisions of FASB ASC 820, *Fair Value Measurement*. FASB ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs (assumptions that market participants would use in pricing assets and liabilities, including assumptions about risk) used to measure fair value, and enhances disclosure requirements for fair value measurements. The Organizations account for a significant portion of its financial instruments at fair value or considers fair value in their measurement.

**2. INVESTMENTS**

Investments consisted of the following as of March 31, 2023:

|                          | <u><b>Fair Value</b></u>   |
|--------------------------|----------------------------|
| Exchange traded funds    | \$ 839,096                 |
| Mutual funds             | <u>854,334</u>             |
| <b>TOTAL INVESTMENTS</b> | <b><u>\$ 1,693,430</u></b> |

Included in investment return, net, are the following:

|  |                            |
|--|----------------------------|
| Interest and dividends                                       | \$ 53,627                  |
| Unrealized loss  | (136,522)                  |
| Realized loss  | (7,423)                    |
| Investment expenses provided by external investment advisors | <u>(15,798)</u>            |
| <b>TOTAL INVESTMENT RETURN, NET</b>                          | <b><u>\$ (106,116)</u></b> |

In accordance with FASB ASC 820, *Fair Value Measurement*, the Organizations have categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy.

**ONWARD TOGETHER AND ONWARD TOGETHER FOUNDATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
MARCH 31, 2023**

**2. INVESTMENTS (Continued)**

The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument. Investments recorded in the Consolidated Statement of Financial Position are categorized based on the inputs to valuation techniques as follows:

**Level 1.** These are investments where values are based on unadjusted quoted prices for identical assets in an active market the Organizations have the ability to access.

**Level 2.** These are investments where values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, or model-based valuation techniques that utilize inputs that are observable either directly or indirectly for substantially the full-term of the investments.

**Level 3.** These are investments where inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodology used for investments measured at fair value. There have been no changes in the methodologies used and there were no transfers between levels in the fair value hierarchy during the year ended March 31, 2023. Transfers between levels are recorded at the end of the reporting period, if applicable.

- *Exchange Traded Funds* - Valued at the closing price reported on the active market in which the individual funds are traded.
- *Mutual Funds* - Valued at the daily closing price as reported by the fund. Mutual funds held by the Organizations are open-end mutual funds that are registered with the SEC. These funds are required to publish their daily value and to transact at that price. Mutual funds held by the Organizations are deemed to be actively traded.

The table below summarizes, the investments measured at fair value on a recurring basis, by level within the fair value hierarchy as of March 31, 2023.

|                          | <b>Level 1</b>      | <b>Level 2</b> | <b>Level 3</b> | <b>Total</b>        |
|--------------------------|---------------------|----------------|----------------|---------------------|
| <b>Investments:</b>      |                     |                |                |                     |
| Exchange Traded Funds    | \$ 839,096          | \$ -           | \$ -           | \$ 839,096          |
| Mutual Funds             | 854,334             | -              | -              | 854,334             |
| <b>TOTAL INVESTMENTS</b> | <b>\$ 1,693,430</b> | <b>\$ -</b>    | <b>\$ -</b>    | <b>\$ 1,693,430</b> |

**3. NET ASSETS WITH DONOR RESTRICTIONS**

Net assets with donor restrictions consist of the following at March 31, 2023:

**Subject to Expenditure for Specified Purpose:**

|                            |            |
|----------------------------|------------|
| Climate Advocacy           | \$ 100,000 |
| The Representation Project | 100,000    |

**TOTAL NET ASSETS WITH DONOR RESTRICTIONS** **\$ 200,000**

**ONWARD TOGETHER AND ONWARD TOGETHER FOUNDATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
MARCH 31, 2023**

**3. NET ASSETS WITH DONOR RESTRICTIONS (Continued)**

The following net assets with donor restrictions were released from donor restrictions by incurring expenses (or through the passage of time) which satisfied the restricted purposes specified by the donors:

|  |                          |
|--|--------------------------|
| <b>Purpose Restrictions Accomplished:</b>          |                          |
| Climate Advocacy                                   | \$ 275,000               |
| Voter Turnout                                      | 50,000                   |
| The Representation Project                         | <u>50,000</u>            |
| <b>NET ASSETS RELEASED FROM DONOR RESTRICTIONS</b> | <b><u>\$ 375,000</u></b> |

**4. LIQUIDITY AND AVAILABILITY**

The Organizations have a policy to structure their financial assets to be available and liquid as their obligations become due. Financial assets available for use for general expenditures within one year of the Consolidated Statement of Financial Position date comprise the following:

|   |                            |
|---|----------------------------|
| Cash and cash equivalents   | \$ 860,930                 |
| Investments   | 1,693,430                  |
| Accounts receivable   | 19,922                     |
| Pledge and contributions receivable   | <u>177,046</u>             |
| Subtotal  | 2,751,328                  |
| Less: Donor restricted funds  | <u>(100,000)</u>           |
| <b>FINANCIAL ASSETS AVAILABLE TO MEET CASH NEEDS<br/>FOR GENERAL EXPENDITURES WITHIN ONE YEAR</b> | <b><u>\$ 2,651,328</u></b> |

**5. RELATED PARTIES**

Onward Together is related to Onward Together Committee (the Committee), a Federal Separate Segregated Fund (SSF). The two parties have a common member of management and a common Board Member. As a SSF, the Committee solicits contributions from members and all of its administrative and fundraising expenses can be paid by Onward Together. During the year ended March 31, 2023, no amounts were paid between Onward Together and the Committee. As of March 31, 2023, no amounts were owed by one party to the other.

**6. SUBSEQUENT EVENTS**

In preparing these consolidated financial statements, the Organizations have evaluated events and transactions for potential recognition or disclosure through January 16, 2024, the date the consolidated financial statements were issued.

## **SUPPLEMENTAL INFORMATION**

## ONWARD TOGETHER AND ONWARD TOGETHER FOUNDATION

CONSOLIDATING SCHEDULE OF FINANCIAL POSITION  
AS OF MARCH 31, 2023

## ASSETS

|   | <u>Onward<br/>Together</u> | <u>Onward<br/>Together<br/>Foundation</u> | <u>Eliminations</u>      | <u>Total</u>               |
|---|----------------------------|---|--------------------------|----------------------------|
| <b>CURRENT ASSETS</b>                                       |                            |   |                          |                            |
| Cash and cash equivalents                                   | \$ 386,145                 | \$ 474,785                                | \$ -                     | \$ 860,930                 |
| Investments   | 1,693,430                  | -   | -                        | 1,693,430                  |
| Accounts receivable   | 23,402                     | 24  | (3,504)                  | 19,922                     |
| Pledges and contributions receivable                        | 77,046                     | 100,000                                   | -                        | 177,046                    |
| Inventory   | 11,081                     | -   | -                        | 11,081                     |
| Prepaid expenses  | 1,090                      | -   | -                        | 1,090                      |
| Total current assets  | <u>2,192,194</u>           | <u>574,809</u>                            | <u>(3,504)</u>           | <u>2,763,499</u>           |
| <b>INTANGIBLE ASSETS</b>                                    |                            |   |                          |                            |
| Domain names  | 25,215                     | -   | -                        | 25,215                     |
| Trademark   | 10,000                     | -   | -                        | 10,000                     |
| Website   | 25,000                     | -   | -                        | 25,000                     |
|   | 60,215                     | -   | -                        | 60,215                     |
| Less: Accumulated amortization                              | <u>(21,944)</u>            | <u>-</u>                                  | <u>-</u>                 | <u>(21,944)</u>            |
| Net intangible assets                                       | <u>38,271</u>              | <u>-</u>                                  | <u>-</u>                 | <u>38,271</u>              |
| <b>OTHER ASSETS</b>   |                            |   |                          |                            |
| Other assets  | 1,253                      | 1,828                                     | -                        | 3,081                      |
| Pledge and contributions receivable, net of current portion | <u>-</u>                   | <u>100,000</u>                            | <u>-</u>                 | <u>100,000</u>             |
| Total other assets  | <u>1,253</u>               | <u>101,828</u>                            | <u>-</u>                 | <u>103,081</u>             |
| <b>TOTAL ASSETS</b>   | <b><u>\$ 2,231,718</u></b> | <b><u>\$ 676,637</u></b>                  | <b><u>\$ (3,504)</u></b> | <b><u>\$ 2,904,851</u></b> |

## LIABILITIES AND NET ASSETS

## LIABILITIES

|  |               |              |                |               |
|--|---------------|--------------|----------------|---------------|
| Accounts payable and accrued liabilities | \$ 55,320     | \$ 3,685     | \$ (3,504)     | \$ 55,501     |
| Taxes payable                            | <u>2,434</u>  | <u>-</u>     | <u>-</u>       | <u>2,434</u>  |
| Total liabilities                        | <u>57,754</u> | <u>3,685</u> | <u>(3,504)</u> | <u>57,935</u> |

## NET ASSETS

|                            |                  |                |          |                  |
|----------------------------|------------------|----------------|----------|------------------|
| Without donor restrictions | 2,173,964        | 472,952        | -        | 2,646,916        |
| With donor restrictions    | <u>-</u>         | <u>200,000</u> | <u>-</u> | <u>200,000</u>   |
| Total net assets           | <u>2,173,964</u> | <u>672,952</u> | <u>-</u> | <u>2,846,916</u> |

|   |                            |                          |                          |                            |
|---|----------------------------|--------------------------|--------------------------|----------------------------|
| <b>TOTAL LIABILITIES<br/>AND NET ASSETS</b> | <b><u>\$ 2,231,718</u></b> | <b><u>\$ 676,637</u></b> | <b><u>\$ (3,504)</u></b> | <b><u>\$ 2,904,851</u></b> |
|---|----------------------------|--------------------------|--------------------------|----------------------------|



## ONWARD TOGETHER AND ONWARD TOGETHER FOUNDATION

CONSOLIDATING SCHEDULE OF ACTIVITIES  
FOR THE YEAR ENDED MARCH 31, 2023

|   | <u>Onward<br/>Together</u> | <u>Onward<br/>Together<br/>Foundation</u> | <u>Eliminations</u> | <u>Total</u>      |
|---|----------------------------|---|---------------------|-------------------|
| <b>WITHOUT DONOR RESTRICTIONS<br/>SUPPORT AND REVENUE</b>             |                            |   |                     |                   |
| Grants and contributions  | \$ 1,639,268               | \$ 195,219                                | \$ (401,419)        | \$ 1,433,068      |
| List rental and royalties   | 249,914                    | -   | -                   | 249,914           |
| Merchandise sales, net of cost of goods sold<br>of \$338,500          | 188,417                    | -   | -                   | 188,417           |
| Net assets released from donor restrictions                           | <u>-</u>                   | <u>375,000</u>                            | <u>-</u>            | <u>375,000</u>    |
| Total without donor restrictions<br>support and revenue               | <u>2,077,599</u>           | <u>570,219</u>                            | <u>(401,419)</u>    | <u>2,246,399</u>  |
| <b>EXPENSES</b>   |                            |   |                     |                   |
| Program Services  | <u>977,084</u>             | <u>375,000</u>                            | <u>(401,419)</u>    | <u>950,665</u>    |
| Supporting Services:  |                            |   |                     |                   |
| Management and General  | 333,411                    | 18,611                                    | -                   | 352,022           |
| Fundraising   | <u>728,885</u>             | <u>72,418</u>                             | <u>-</u>            | <u>801,303</u>    |
| Total supporting services   | <u>1,062,296</u>           | <u>91,029</u>                             | <u>-</u>            | <u>1,153,325</u>  |
| Total expenses  | <u>2,039,380</u>           | <u>466,029</u>                            | <u>(401,419)</u>    | <u>2,103,990</u>  |
| Changes in net assets without donor restrictions<br>before other item | 38,219                     | 104,190                                   | -                   | 142,409           |
| <b>OTHER ITEM</b>   |                            |   |                     |                   |
| Investment return, net  | <u>(106,116)</u>           | <u>-</u>                                  | <u>-</u>            | <u>(106,116)</u>  |
| Changes in net assets without donor restrictions                      | <u>(67,897)</u>            | <u>104,190</u>                            | <u>-</u>            | <u>36,293</u>     |
| <b>WITH DONOR RESTRICTIONS SUPPORT<br/>AND REVENUE</b>                |                            |   |                     |                   |
| Grants and contributions  | -                          | 575,000                                   | -                   | 575,000           |
| Net assets released from donor restrictions                           | <u>-</u>                   | <u>(375,000)</u>                          | <u>-</u>            | <u>(375,000)</u>  |
| Change in net assets with donor restrictions                          | <u>-</u>                   | <u>200,000</u>                            | <u>-</u>            | <u>200,000</u>    |
| <b>CHANGES IN NET ASSETS</b>  | <u>\$ (67,897)</u>         | <u>\$ 304,190</u>                         | <u>\$ -</u>         | <u>\$ 236,293</u> |

## ONWARD TOGETHER AND ONWARD TOGETHER FOUNDATION

CONSOLIDATING SCHEDULE OF CHANGES IN NET ASSETS  
FOR THE YEAR ENDED MARCH 31, 2023

|   | <u>Onward<br/>Together</u> | <u>Onward<br/>Together<br/>Foundation</u> | <u>Eliminations</u> | <u>Total</u>               |
|---|----------------------------|---|---------------------|----------------------------|
| <b>NET ASSETS WITHOUT DONOR RESTRICTIONS</b>                      |                            |   |                     |                            |
| Net assets at beginning of year                                   | \$ 2,241,861               | \$ 368,762                                | \$ -                | \$ 2,610,623               |
| Change in net assets without donor restrictions                   | <u>(67,897)</u>            | <u>104,190</u>                            | <u>-</u>            | <u>36,293</u>              |
| <b>TOTAL NET ASSETS WITHOUT DONOR RESTRICTIONS AT END OF YEAR</b> | <b><u>\$ 2,173,964</u></b> | <b><u>\$ 472,952</u></b>                  | <b><u>\$ -</u></b>  | <b><u>\$ 2,646,916</u></b> |
| <b>NET ASSETS WITH DONOR RESTRICTIONS</b>                         |                            |   |                     |                            |
| Net assets at beginning of year                                   | \$ -                       | \$ -                                      | \$ -                | \$ -                       |
| Change in net assets with donor restrictions                      | <u>-</u>                   | <u>200,000</u>                            | <u>-</u>            | <u>200,000</u>             |
| <b>TOTAL NET ASSETS WITH DONOR RESTRICTIONS AT END OF YEAR</b>    | <b><u>\$ -</u></b>         | <b><u>\$ 200,000</u></b>                  | <b><u>\$ -</u></b>  | <b><u>\$ 200,000</u></b>   |
| <b>TOTAL NET ASSETS AT END OF YEAR</b>                            | <b><u>\$ 2,173,964</u></b> | <b><u>\$ 672,952</u></b>                  | <b><u>\$ -</u></b>  | <b><u>\$ 2,846,916</u></b> |